

## Erdemir Group Recorded USD484 Million Net Profit in 2013.

The net profit is increased by 92% in 2013 yoy.

In 2013, Ereğli Plant produced 1.844 thousand tons CRC and 2.065 thousand tons HRC in total 3.909 thousand tons with an increase of 8% yoy. İskenderun Plant produced 1.356 thousand tons long steel and 2.518 thousand tons HRC in total 3.874 thousand tons.

<b>PRODUCTION (000 TONS)</b>			
<b>EREĞLİ</b>			
	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>CRC</b>	1.844	1.598	1.652
<b>HRC</b>	2.065	2.032	2.119
<b>TOTAL</b>	<b>3.909</b>	<b>3.631</b>	<b>3.771</b>
% Change	8%	-4%	

  

<b>İSKENDERUN</b>			
	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>LONG</b>	1.356	1.519	794
<b>HRC</b>	2.518	2.352	2.348
<b>TOTAL</b>	<b>3.874</b>	<b>3.871</b>	<b>3.142</b>
% Change	0%	23%	

In 2013, Ereğli Plant had 3.906 thousand tons steel shipments, which increased by 6% as well as İskenderun Plant had 3.777 thousand tons.

<b>SHIPMENTS (000 TONS)</b>			
<b>EREĞLİ</b>			
	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>CRC- Domestic</b>	1.709	1.588	1.456
<b>CRC- Export</b>	69	39	97
<b>HRC- Domestic</b>	1.987	1.845	1.619
<b>HRC- Export</b>	142	213	367
<b>TOTAL</b>	<b>3.906</b>	<b>3.685</b>	<b>3.539</b>
% Change	6%	4%	

<b>SHIPMENTS (000 TONS)</b>			
<b>İSKENDERUN</b>			
	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>LONG- Domestic</b>	1.070	988	643
<b>LONG- Export</b>	275	481	148
<b>HRC- Domestic</b>	2.123	1.970	1.726
<b>HRC- Export</b>	309	324	592
<b>TOTAL</b>	<b>3.777</b>	<b>3.763</b>	<b>3.108</b>
% Change	0%	21%	

Erdemir Group recorded USD**5.142** million consolidated sales in 2013.



**REFERENCE SALES PRICES (USD/TON)**  
**ERDEMİR GROUP**

	2013	2012	2011
<b>CRC- Domestic</b>	793	852	939
<b>CRC- Export</b>	829	943	902
<b>HRC- Domestic</b>	609	664	743
<b>HRC- Export</b>	668	708	726
<b>LONG- Domestic</b>	587	634	723
<b>LONG- Export</b>	567	588	643

EBITDA was increased by **63%** yoy and ramp up to **USD987** million and the EBITDA margin was recognized as **19,2%**.

**EBITDA (USD/TON)**  
**ERDEMİR GROUP**

	2013	2012	2011
<b>CRC</b>	149	89	185
<b>HRC</b>	103	38	135
<b>LONG</b>	133	89	115

Erdemir Group recorded **USD484** million net profit with an increase of **92%** yoy in 2013. Profit margin improved to **9,4%** with a **5** percentage points increase.

